



COMPANY PRESENTATION

**QUALITY SPARE PARTS
FOR MACHINERY
AND PACKAGING LINES**



WHAT WE DO

BBM offers a **wide choice of spare parts compatible with the machinery from most manufacturers on the market**, in order to respond effectively to the production needs of customers.

BBM represents a valid independent alternative for the supply of spare parts, having a large warehouse of mechanical, pneumatic, and electronic components compatible with the major brands in the sector.

WHY US?

Compatible spare parts

Certified quality

Advantageous prices

Speed and availability



COMPATIBLE SPARE PARTS

BBM offers a wide choice of spare parts compatible with the main manufacturers in the sector.

We develop impeccable reproduction schemes for last-generation performances



Our spare parts are **mechanical components**, such as screws, pins, sheets, plates; **pneumatic components**, such as silencers, fittings, cylinders, valves, and pressure reducers, but also **electrical components**, such as photocells, connection cables, and solenoid valves.

For the trading parties, we maintain a guaranteed quality and performance of the parts supplied

SPEEDNESS

RELIABILITY

PRECISION

COMPATIBLE SPARE PARTS

BLOW MOULDING		SIDEL	KRONES	SMI
MACHINES		✓	✓	✓
FILLERS	SIDEL	MELEGARI	PROCOMAC	SACMI
	✓	✓	✓	✓
SHRINKWRAPPERS		SMI	OCME	
	✓	✓		
HANDLERS	TWINPACK	SMI	COMAG	
	✓	✓	✓	



TEST IN
LABORATORY

SAMPLE
CHECKS

QUALITY CERTIFIED

All our spare parts are tested in a certified laboratory.

We carry out destructive tests to verify the composition of the materials and the treatments carried out on parts

Our qualified team has implemented a strict quality control procedure. The control is particularly careful with items that have important technical features, such as centesimal tolerances, heat treatments, or coating treatments

We prepare an internal compliance report, to identify materials that do not meet our scrupulous technical requirements.

We are always looking for authentic quality, implementing cutting-edge processes

CAREFUL
ATTENTION

COMPLIANCE
REPORTS

CONVENIENCE

The strength of our spare parts is a competitive value for money: our sales department meets the needs of the customer with advantageous offers



Lower list prices

We offer prices 10-20% lower than market average, maintaining a very high quality



Spare parts kit

We specialize in inclusive kits for the overhaul of machine groups so that the customer can save on the cost of the single piece



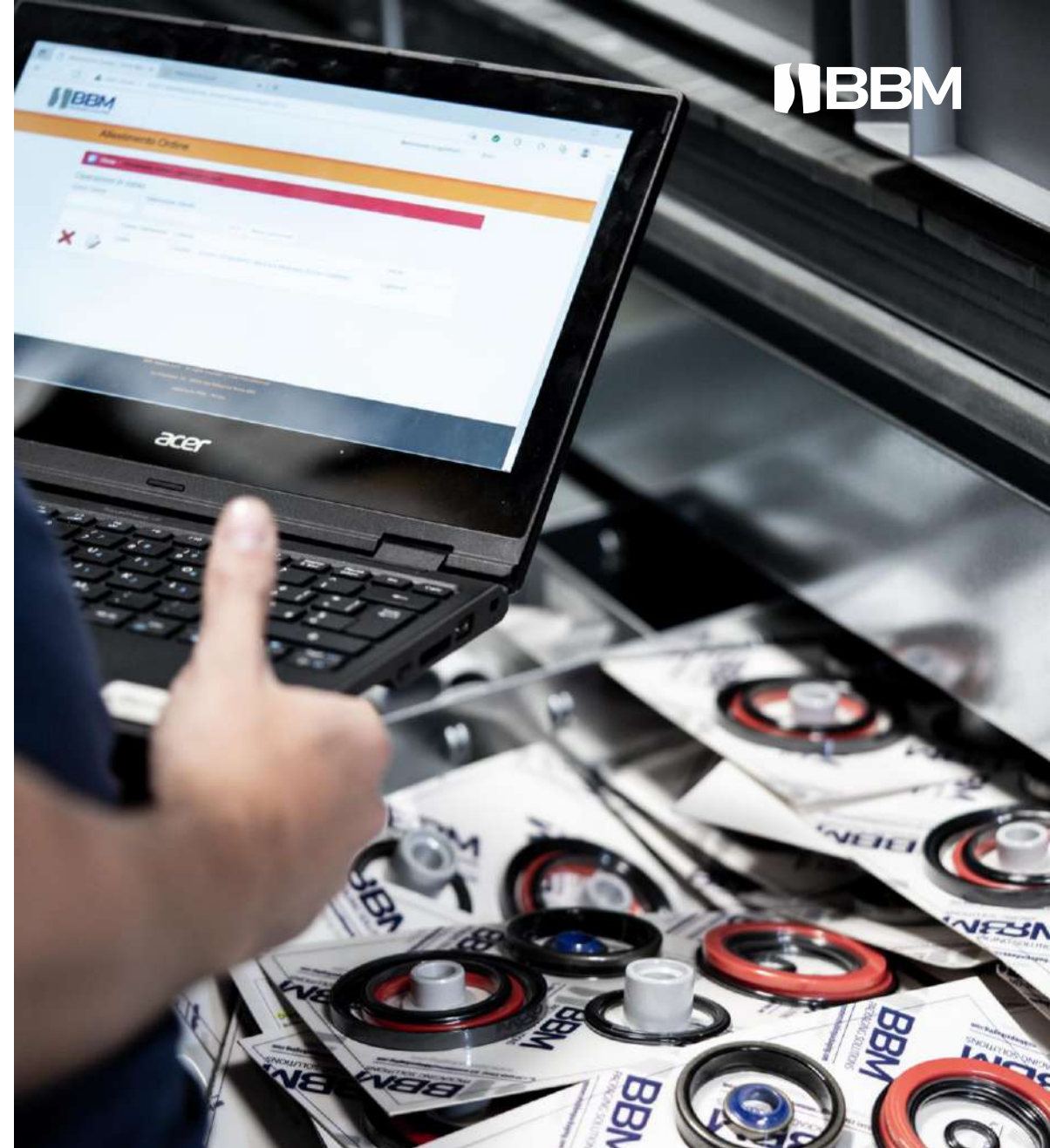
Fast delivery at no extra cost

BBM does not offer a tariff for fast deliveries; in case of emergencies, a dedicated assistance office will manage the shipment in the shortest possible time and at no additional cost



Loyal Programs

If necessary, we think of special discounts for our regular customers and, for them, we keep in stock specific and requested materials



SPEED AND AVAILABILITY



We offer **technical assistance and training services** both remotely and on-site, thanks to our team of specialized technicians and agents operating all over the world



Our vast entourage of foreign agents is responsible for facilitating commercial, logistics, supply and assistance operations in EU and NON-EU territories

Current problems in the procurement of raw materials pose an unprecedented challenge for suppliers.

BBM overcomes the problem through a proven program of minimum stocks in case of machine downtime

We have a warehouse of over 1,800 m², with a wide range of parts ready to be shipped

Our team of experts is always available to ensure delivery in a short time, ensuring telephone and on-site assistance



For information and requests,
contact our Spare Parts Department, in the person of

Stefano Astori

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THANK YOU.

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