



CORPORATE PRESENTATION

**TURNKEY
SOLUTIONS
FOR **BOTTLING**
AND **PACKAGING****



BY YOUR SIDE IN PACKAGING

We will be at your side to understand your needs, interpret your demands, make your wishes come true, and solve your problems. Share your idea with us, and we will make it real. Simple hints will become projects, models, new implants.



WE ARE CUSTOMER-ORIENTED
WE ARE HIGHLY COMPETENT IN PACKAGING

We offer **tailored** solutions that enhance the value of your business and make your business grow. Through a **full understanding of your needs**, we will build your world with passion and competence. Our **ideas** will be your new reality, as **they were thought for you**.

CLOSE TO
CUSTOMER

CONCRETE
KNOWLEDGE

TURNKEY
SOLUTIONS

WHAT WE DO

We are specialised in the supply of machines, services and spare parts for **automated bottling** and **packaging lines**.

Our long-time experience in supplying turn-key lines, plants and machines for water and beverage bottling, let us acquire competence, expertise, and the highest levels of technical service.

We offer our customers specific solutions, customizations, and functional adjustments based on their real needs.

An only advisor you can rely on

Specialised technicians

An innovative approach to customers

Flexibility and versatility

Customized solutions



WHAT WE DO



ASSISTANCE & TECH SERVICE

We offer technical support, maintenance, relocation, training, and everything that our customers might need



ENGINEERING & UPGRADE

Our technical department is able to develop new solutions, and adapt your machines to new production needs



QUALITY SPARE PARTS

We have a warehouse with a wide range of spare parts, which are compatible with the major packaging machinery manufacturers



OVERHAULED MACHINERY

We supply used machinery, completely overhauled and guaranteed, which deliver the same performance as the last-generation's

WHAT WE DO

ASSISTANCE & TECH SERVICE

Service on **machines**, and bottling and packaging **lines**.

We are specialised in offering support service on machines, bottling and packaging lines, maintenance, relocation, training, and remote assistance.

MAINTENANCE & ASSISTANCE

Our qualified technicians will intervene on the customer's bottling plant, both for scheduled maintenance and emergency actions, while ensuring minimum downtime

RELOCATION & DISMANTLING

Turnkey dismantling service, movement, and installation of machines and lines. We take care of all different stages, from worksite management to logistics

TRAINING COURSES

We offer training course service on bottling and packaging lines. Our training will help you optimising the potential of each machine in the line

HOT LINE REMOTE ASSISTANCE

Remote support will give a prompt feedback to our customers, and solve their problems in the least possible time. Possibility of priority assistance



TECHNICAL EXPERTISE

BLOW MOULDING MACHINES	SIDEL	KRONES	SMI	
Mechanical Service	12	6	4	
Electronic Service	1	X	3	
Process Systems	8	4	2	
SHRINKWRAPPERS, WRAP-AROUND	SMI	OCME	ACMI	KRONES
Mechanical Service	10	8	6	6
Electronic Service	6	1	1	X
HANDLE APPLICATORS	TWINPACK	SMI	COMAG	
Mechanical Service	4	4	4	
Electronic Service	X	4	1	
FILLERS	SIDEL	MELEGARI	PROMAC	SACMI
Mechanical Service	4	4	4	4
OTHER MACHINES	CONVEYORS	PALLETIZERS		
Mechanical Service	✓	3		
Electronic Service	✓	1		
Layout adjustments	✓	X		

Number of technicians specialised in the different types of machinery

OVER 50 SPECIALISED AND QUALIFIED TECHNICIANS

At your disposal for rapid intervention in every situation.

They will support you with a full range of services during the whole machinery lifecycle: maintenance, assembly, relocation and upgrades on the line.

Technical assistance on the different machinery models from the major international manufacturers.

Guaranteed interventions, performed efficiently and effectively.

WHAT WE DO

ENGINEERING & UPGRADE

BBM designs and develops **tailored solutions** to meet the customers' specific needs.

We develop your idea and make it real

We offer our know-how, our structure, and a qualified team for highly-specialised business, with the scope of finding innovative solutions and solve problems



BBM PACKAGING RANGE

Custom-designed solutions and machinery created by our technical office based on specific requirements, and able to meet even the most special application needs

EXISTING MACHINERY UPGRADE

Machinery implementation and personalisation, to maintain maximum implant production performance and meet new market needs

BBM PACKAGING RANGE

BBM designs and develops **tailored solutions** to meet the customers' specific needs.

Here, some of the machines created by our technical office, ready to be implemented



**UNIVERSAL COMBINER
BLOW MOULDER - FILLER**



**LARGE DIMENSION - FORMAT
BLOW MOULDING MACHINE**



**PICK & PLACE
AND HANDLING SYSTEM**

UPGRADE ON EXISTING MACHINES

To make the most out of the potential and adapt your line to new production needs, **without investing into new machinery.**

Here, some of our upgrades, made to meet our customers' needs.



COMPLETE CHANGEOVER ON THE WHOLE LINE



NECK FINISHING CONVERSION



FROM SLAT CHAIN TO STEEL MESH CHAIN

EXPERTISE AND UPGRADE

BLOW MOULDING	SIDEL	KRONES	SMI
Moulds	✓	✓	✓
Neck finishing conversion	✓	✓	✓
Upgrade	✓ (apart from Matrix series)	X	✓

FILLERS	SIDEL	MELEGARI	PROCOMAC	SACMI
Format change	✓	✓	✓	✓

SHRINKWRAPPERS & WRAP-AROUND	SMI	OCME	ACMI	KRONES
Format change	✓	✓	✓	✓
Upgrade	✓	✓	✓	✓

HANDLERS	TWINPACK	SMI	COMAG
Format change	✓	✓	✓
Upgrade	✓	✓	✓

OTHER MACHINES	CONVEYORS	PALLETIZERS
Format change	✓	✓
Upgrade	✓	✓

WHAT WE DO

QUALITY SPARE PARTS

Speed, reliability and precision, our spare parts will meet customers' production needs effectively.

- A **large range of spare parts** for every type of machinery
- **Compatible** Spare Parts After Market
- **Dedicated office** to answer every request

GUARANTEED QUALITY AND COMPATIBILITY

We have a team dedicated to research, development and quality control. For us, it's very important to guarantee products that are perfectly-compatible with the originals from manufacturers (OEM), such as SIDEL, Krones, and OCME.

All our spare parts are tested in a lab and secured for a long-lasting performance, just as the originals.



COMPATIBLE SPARE PARTS

BLOW MOULDERS	SIDEL	KRONES	SMI	
	✓	✓	✓	
FILLERS	SIDEL	MELEGARI	PROCOMAC	SACMI
	✓	✓	✓	✓
SHRINKWRAPPERS	SMI	OCME		
	✓	✓		
HANDLE APPLICATORS	TWINPACK	SMI	COMAG	
	✓	✓	✓	



WHAT WE DO

OVERHAULED MACHINERY

A careful selection of machinery for bottling and packaging.

Machines are selected by our technicians and are revised completely. Direct guarantee on the machine, total transparency in the purchase, and proven BBM technical expertise will give you the confidence you're looking for in every investment.

A showroom of over 7500 m² is at one's disposal to take a look at models of interest and follow the revision in every phase.

Expert technicians' competence

Flexibility of a customized solution

Guarantee of reliability

Strict selection

Revision, retrofit and machine configuration

Final commissioning

CORPORATE PRESENTATION BBM



BBM



SOME OF OUR MACHINES



**BLOW MOULDING
MACHINES AND COMBI**



**RINSERS, FILLERS AND
CAPPERS**



**LABELLER AND HANDLER
MACHINES**



**SHRINKWRAPPERS AND
PACKAGING MACHINES**



**PALLETIZERS AND
STRETCH-WRAPPERS**



**CONVEYORS AND
OTHER MACHINES**



**HI-HUMAN
RESOURCES**

**VERTICAL
EXPERIENCE**

WHY US

Because we are by your side to find the best solution for your needs and meet your demands

Our structure have a qualified team for highly-specialised business, with the scope of innovate, solve problems and obtain a cost saving.

Our portfolio is made of upgrade, revamping, format change, and compatible spare parts for the main models from the best manufacturers.

We are always in search of innovative ideas, to be realised together.



**ORIENTED
SOLUTIONS**

**FAST &
FLEXIBLE**

HOW WE WORK

At your project's service



Training & Competence Sharing

Our technical competence and know-how are put at our customers' disposal, by means of training and ready-to-use advice.



Planning & Design

Our technical office is able to propose new layouts and optimise our customers' plant productivity.



Engineering & Supply

For the supply of machines or upgrade, our technicians carry out preliminary audits to understand the real needs and provide the best solution.



Project Management

In order management and key-projects, customers won't have to worry about a thing. There are no unexpected and extra costs.



Management of machinery life- cycle

BBM provides not only technical support services, but also preliminary customised maintenance plans for the preservation of machinery performance in time.



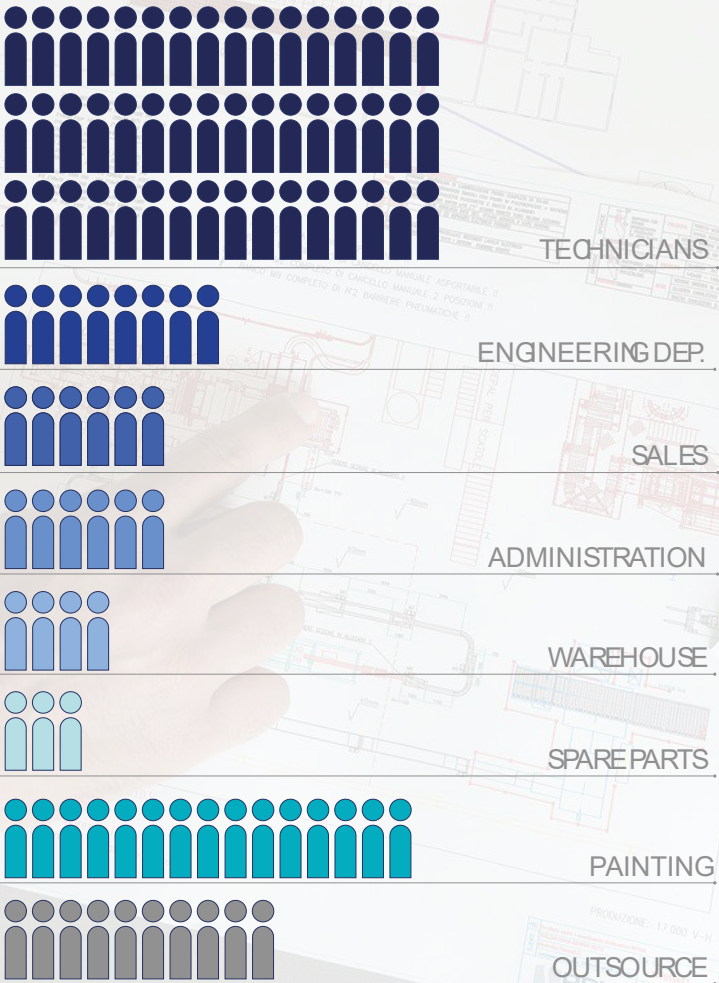
WHO WE ARE

BBM was born from the natural evolution of the personal histories of the three founding members who, after more than 20 years in the sector, braided their careers in the field of automated packaging and beverage.

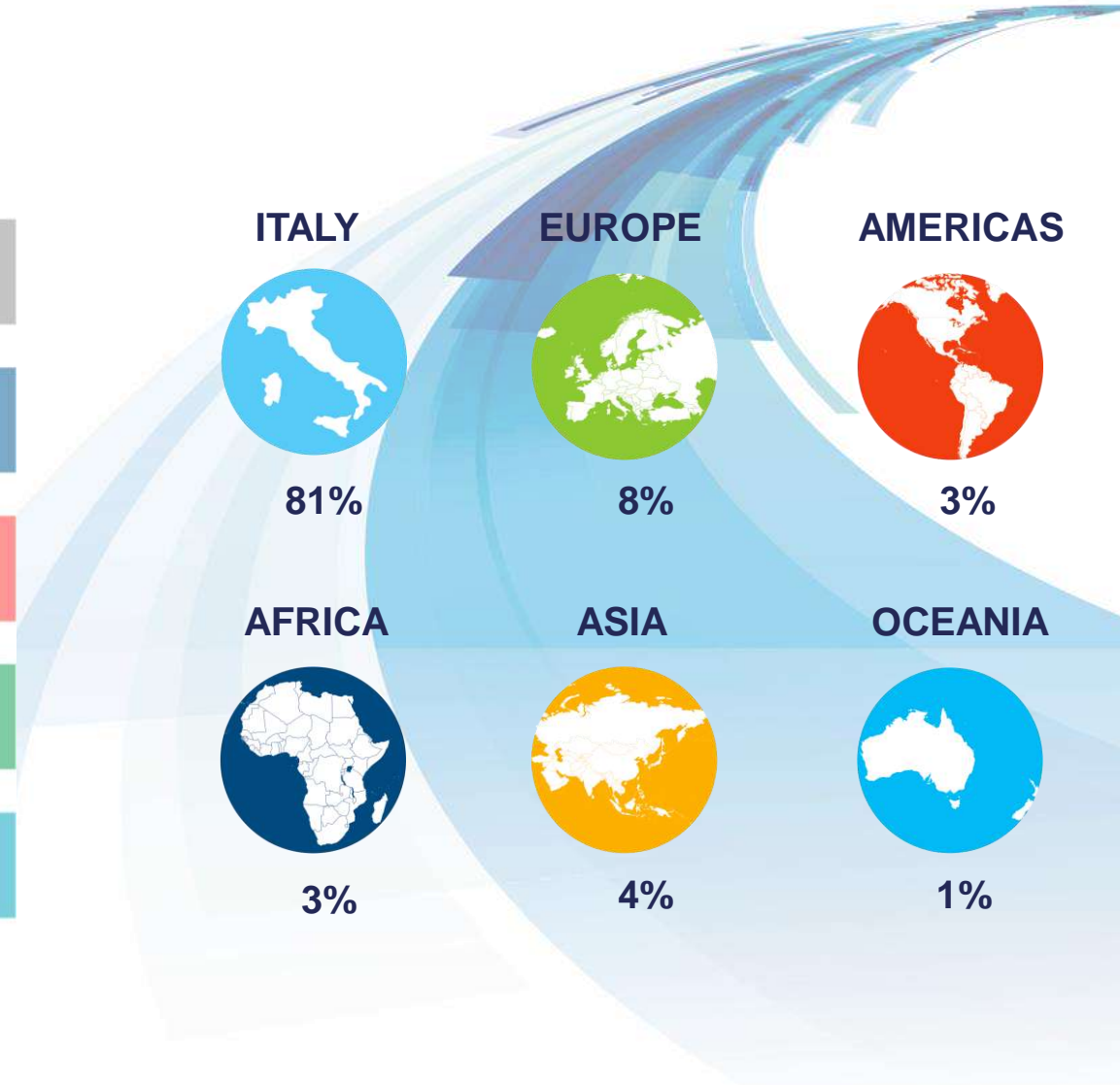
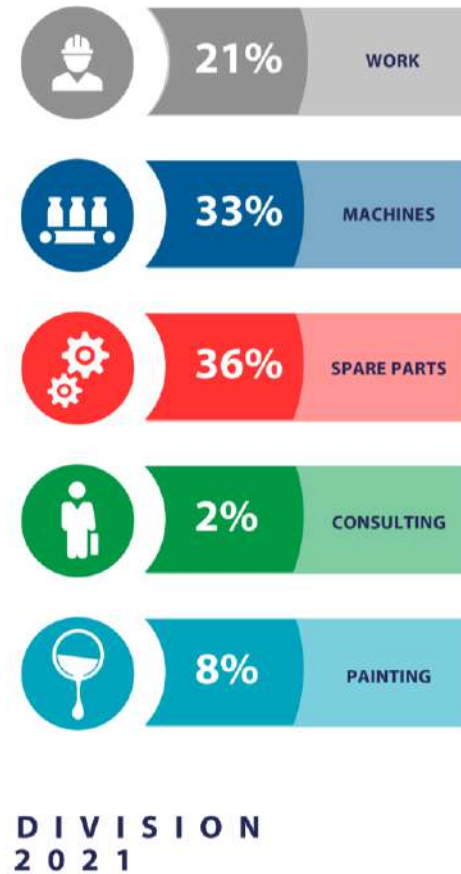
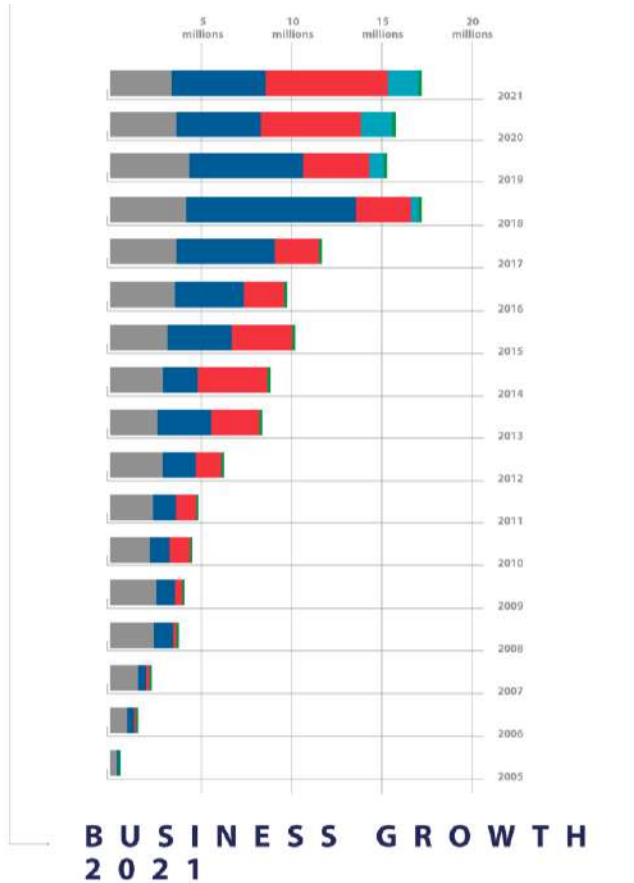
Constantly in contact with operators, the ambition of realising a project that could effectively meet the sector's demands always grew stronger.

Since 2005, BBM's rule is **“to make the difference and feeling part of the change, realising a tailor-made project for the customer”**.

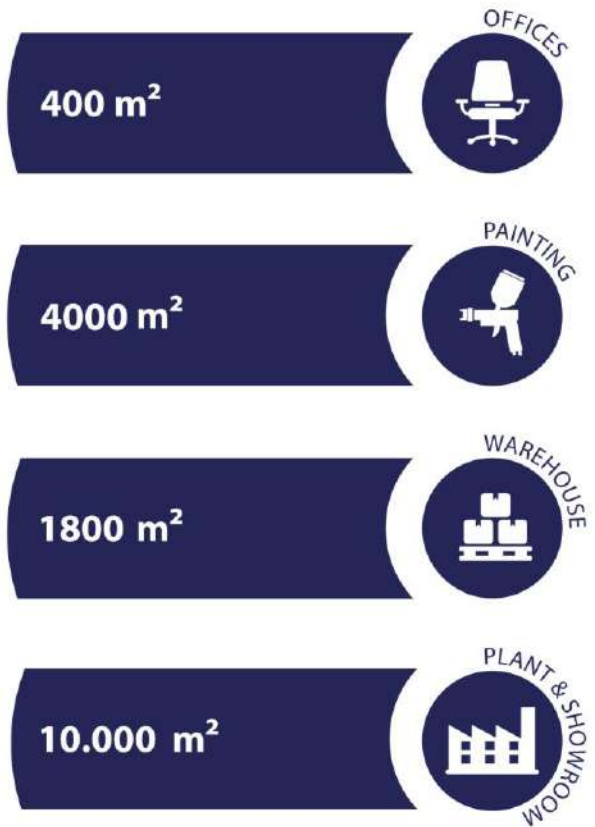
Flexibility, speed, and constant presence are just a few of the strenghts that our customers perceive in us and, therefore, the reasons why they have chosen BBM for more than 15 years.



REVENUE & BUSINESS UNITS



SPACES & STRUCTURES



REFERENCES

From medium-small producers to large corporates, customer's satisfaction is our priority.

Our scope is the full satisfaction of every customer. We start from these premises to build long-lasting partnerships, which can fully pay off customers for choosing BBM as a technical partner.

Flexibility, speed, constant presence: the elements that make our customers choosing us and keep doing it in time. This made it possible to build a preferred-vendor relationship with groups like Coca-Cola HBC Italia and Nestlé Waters.

Our references come from several sectors: from the beverage sector to water's, from beer to wine, from tomato and milk, up to pet food and chemical products.



SOME OF OUR CUSTOMERS



THANK YOU.

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