



*BUSINESS PRESENTATION*

**MAINTENANCE**

**OVERHAUL**

**ASSISTANCE**

**BLOW MOULDING MACHINES**



# A GUARANTEE OF QUALITY

Technicians specialized in the processes of blow molding machines are at your disposal to intervene quickly in any situation. From maintenance to technical assistance, up to spare parts, we offer a 360 ° service.



WE GUARANTEE PERFORMANCES THAT MEET YOUR DEMANDS IN TERMS OF **EFFICIENCY, RELIABILITY, FLEXIBILITY, AND ENERGY SAVING.**

**BBM's technical support** operates on different models of blow moulding machines from the main international manufacturers, guaranteeing the results of the interventions carried efficiently.

MAINTENANCE

OVERHAUL

ASSISTANCE



# BBM SERVICE IN NUMBERS

The first step of the maintenance is an **in-depth inspection** in view of periodic interventions, overhauling, or replacing only the parts that need maintenance, thus reducing costs for the customer.



**25%**

**88%**

**70%**

**30k**

**300**

**100**



**NEW  
CUSTOMERS**  
every year



**FIXED ISSUES**  
in the first 24 hours



**LESS**  
machine downtime



**BOTTLES**  
made per year



**INTERVENTIONS**  
of maintenance



**TRAINING**  
courses

# WHY US



## ASSISTANCE GUARANTEED

We guarantee 24/7 assistance, including telephone. **In a short time, we restart your system, minimizing downtime**



## SPEEDNESS AND FLEXIBILITY

**We are a valid alternative to manufacturers of the sector.** Our technicians can work on shifts and holidays



## COST SAVINGS

In addition to having advantageous rates compared to manufacturers', **we optimize machines by reducing production costs**



## GUARANTEE OF RESULTS

On the interventions carried out and the spare parts provided, we guarantee optimal results. **The formula satisfied or refunded applies**



WHAT WE DO

# BLOW MOLDING MACHINE MAINTENANCE

**Complete overhaul for ordinary and extraordinary maintenance of blow molding machines** from different manufacturers, with a guarantee of efficiency

**Disassembly and complete overhaul of the wearable parts of the machine.** Our technicians can work at the customer's premises or disassemble pieces and take them to our workshops in San Pellegrino and Lenna, depending on the customer's needs and always guaranteeing minimum downtime.

BBM offers both immediate technical support services, to solve a current problem as soon as possible and in the best possible way, and preventive maintenance programs to maintain the performance of the machinery.

MAINTENANCE, OVERHAUL, AND ASSISTANCE  
BLOW MOLDING MACHINES - BBM

# 35%

**of failures occurs due to a lack of maintenance.**  
A periodic check of the machinery and a preventive action minimize the problems due to wear, thus delaying the investment for a new machine.

**BBM**  
YOU ORIENTED SOLUTIONS



**BY YOUR SIDE  
IN PACKAGING**

WHAT WE DO

# BLOW MOLDING MACHINE MAINTENANCE

It is advisable to **carry out annual maintenance of the production lines**, especially in winter, to avoid breakdowns and malfunctions in the summer season, when the greatest production peaks are recorded.

Being equipped with brushless motors - electronic motors, **the machines can incur a significant increase in energy consumption** if worn or subjected to pressure. To avoid additional costs, it is advisable to provide for regular maintenance, both of mechanical and electronic parts.

Our process engineers are able to view the data entered in the parameters, understand if the machine is working in a correct and optimized way, and provide assistance with any necessary upgrades.



**Our expertise regarding the course of materials and plastic polymer transformation technologies makes BBM Service the perfect partner to put into practice new blowing recipes and other upgrades aimed at saving energy.**

**The customer always has the end-of-maintenance report available, to be sure of what has been done on the machine and to foresee future interventions.**





WHAT WE DO

# SALE OF SPARE PARTS ON BLOW MOULDING MACHINES

**Very efficient and fast spare parts service**, in order to minimize the inconvenience associated to shutdowns of production lines.

BBM's technical department develops spare parts compatible with the originals, tested and guaranteed overtime, implying savings in costs and time.

The most common spare parts are already in stock in BBM's warehouse, thus solving the current problems of raw material supply. For more specific parts, our engineering department can carry out special studies.

## CERTIFIED QUALITY

**All our spare parts are tested in a certified laboratory.** We carry out destructive tests to verify the composition of the materials and the treatments practiced upon them

## EXPEDIENCE

**The strength of our spare parts is a competitive value for money:** our sales department offers lower list prices, spare parts kits, loyal programs and fast deliveries at no additional cost





**ON-SITE COURSES**

**TECHNICAL TRAINING**

# TRAINING COURSES

**To better train your staff and make the best use of machinery.**

Our technicians and specialized instructors carry out training courses at the customer's plant to train local staff to the best use of the machinery.

The course content can be adapted to the specific needs of the client; in general, we offer advanced mechanical maintenance courses and process training courses, in order to make the most of the potential of blow molding machines, increase involvement and maximize the potential of employees.

We provide all the necessary teaching material; at the end of each course, we issue each participant a certificate of attendance.



**SPECIALIZED INSTRUCTORS**

**ISSUING ATTENDANCE CERTIFICATES**





WHAT WE DO

# SALE OF USED & OVERHAULED

**A careful selection of blow molding machines and other state-of-the-art machinery for food and beverage packaging.**

In addition to maintenance and assistance services, we offer the possibility of purchasing perfectly regenerated blow molding machines. Our highly qualified staff regenerates the machines by returning them to operation, reducing purchase costs, and guaranteeing excellent products as well as assistance.

A showroom of over 7500 m2 is available to view the models of interest and follow the revision at every stage.

**Strict selection**

**Overhaul, retrofit, and machine configuration**

**Assembly and final startup at the customer's**

MAINTENANCE, OVERHAUL, AND ASSISTANCE  
BLOW MOLDING MACHINES - BBM



**BBM**  
YOU ORIENTED SOLUTIONS

**BY YOUR SIDE  
IN PACKAGING**

WHAT WE DO

# UPGRADE

**We transform your line capacity safely and effectively, providing the latest innovations to help you achieve your production goals.**

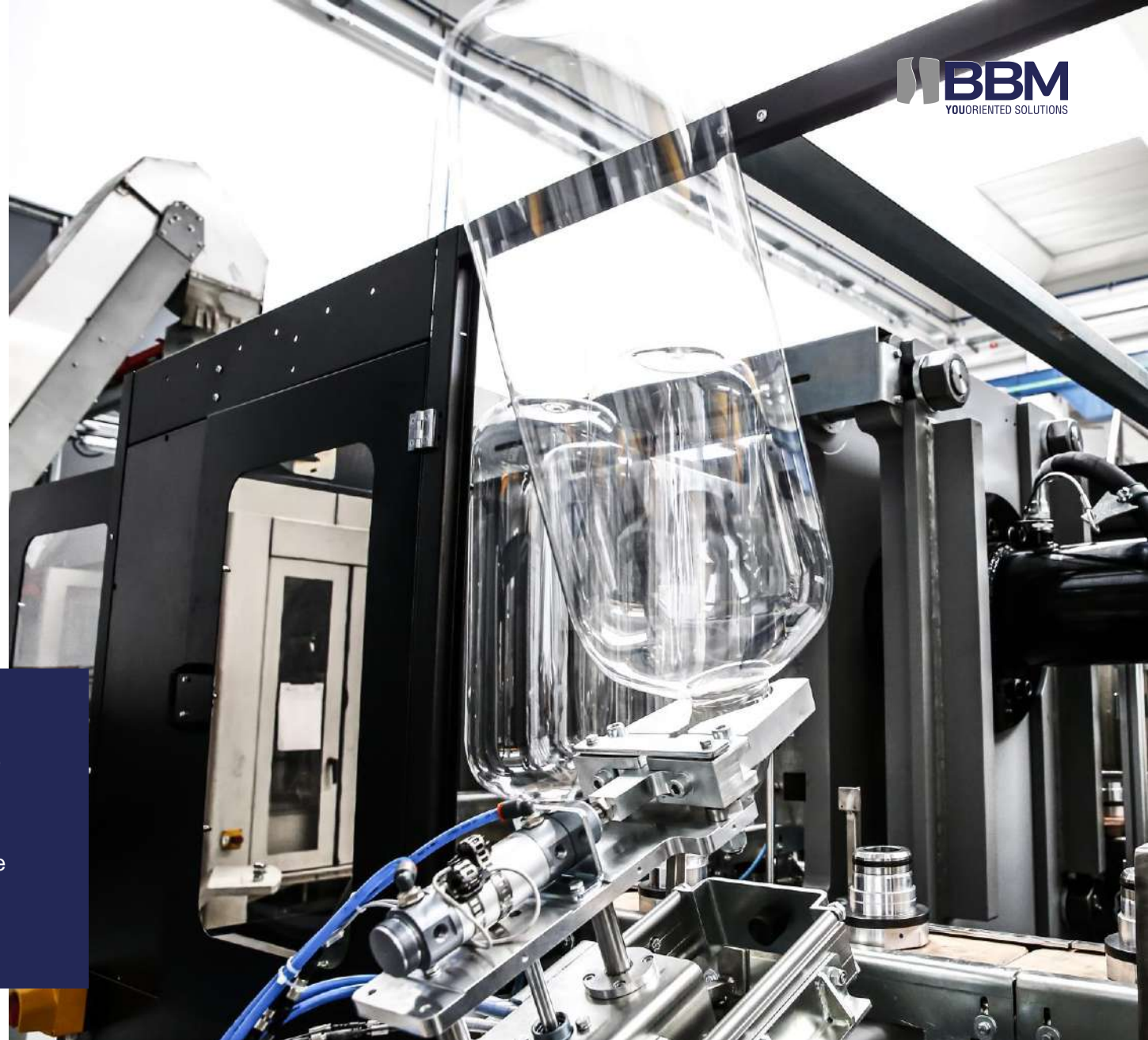
After a careful analysis of your machinery, we will be able to identify the areas on which it would be appropriate to work to meet new production and market needs.

## NEWS - ENERGY SAVING

We have invested in the research and development of solutions to ensure substantial energy savings on bottling machinery.

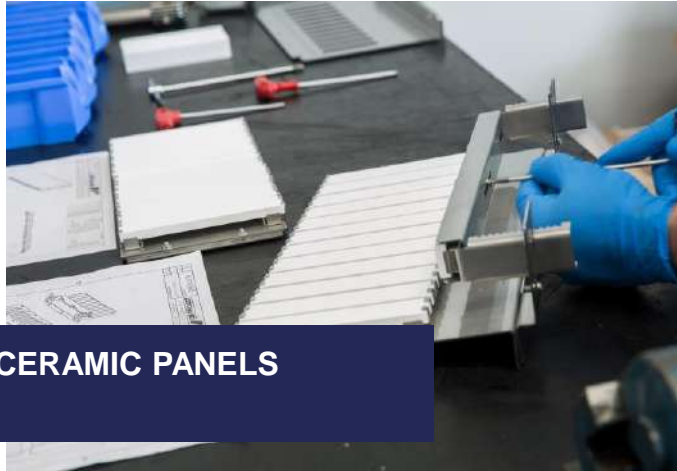
Thanks to a studied combination of upgrades made on blow molding machines of the main brands, it is possible to obtain a safe and immediate energy savings, without altering the quality of the finished product.

Learn more at [www.bbmpackaging.com](http://www.bbmpackaging.com)





# UPGRADE AND IMPROVEMENTS



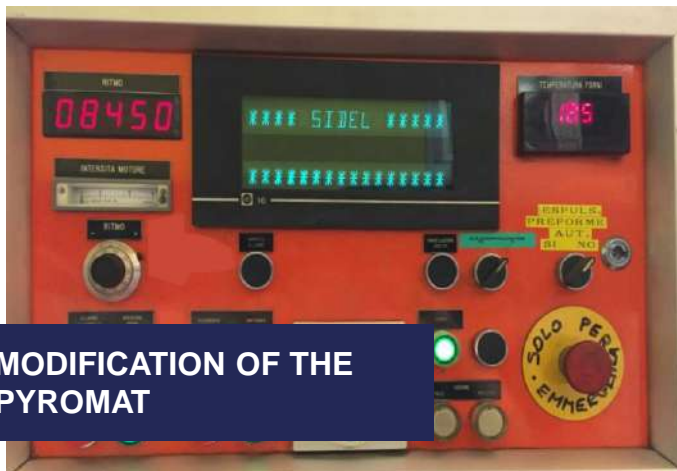
CERAMIC PANELS



PLC MIGRATION FROM SIEMENS S5 TO S7



PRESSURE REDUCTION AND AIR RECOVERY



MODIFICATION OF THE PYROMAT



NECK FINISHING CONVERSION



FORMAT CHANGE

## WE WORK WITH LEADING PREFORM SUPPLIERS

This allows us to always be at the forefront of resins and recipes, as well as allowing us to solve any problems related to preforms quickly and effectively. Our technicians are able to understand if the problem is related to the preform or to the machine, which may not be properly regulated. We work together to increase everyone's potential in order to achieve the best results.



Pizzorni



garda plast



## BBM ALONGSIDE LARGE COMPANIES

**From the medium-small producer to the large multinationals, for us the satisfaction of each of our customers is fundamental.**

Il nostro obiettivo è la piena soddisfazione di ogni cliente. Partiamo da queste premesse per costruire collaborazioni durature nel tempo, che sappiano fully repay our customers for choosing BBM as a technical partner for their projects. Our references range in different sectors: from the soft drinks sector to that of water, from that of beer to that of wine, from that of tomato and milk to that of pet food and chemical products.








**THANK YOU.**

**BBM Service s.r.l.**

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